



EGM Analysis - 25YTD

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Agenda



EGM ALL COMPANIES



2025 NEW LISTINGS



EGM

Euronext Growth Milan is dedicated to dynamic and competitive listed SMEs seeking capital to finance growth through a balanced regulatory approach. Euronext Growth Milan offers a simplified path to listing, compared to the Euronext Milan, with minimum access requirements and fulfilments tailored to SMEs.

25YTD Facts & Figures

At the end of April 2025,

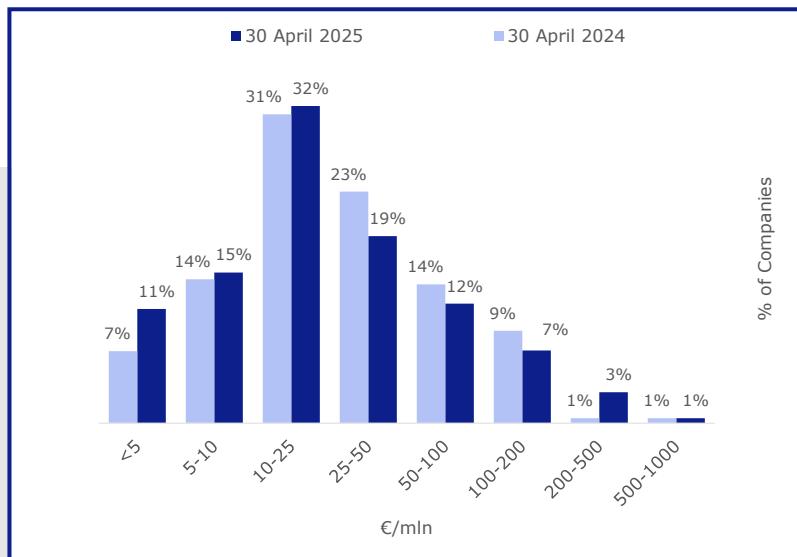
- EGM included **202 companies**, down from 210 at the end of 2024
- Year to date, there have been **3 new EGM listings**, with 2 raised a combined **€9mln through IPOs**, while the third was a direct listing with no capital raised.
- The pace of **delistings appears to be accelerating**, with **9 occurring in just 4 months**—compared to 11 during all of 2024.
- EGM **total market capitalization** stood at €9.1bn (vs €9.4bn at the end of 2024) whereas its **average market capitalization** was €45.7mln (vs €45.8 mln at the end of 2024) throughout the last 12-months

EGM - From Small to Micro caps

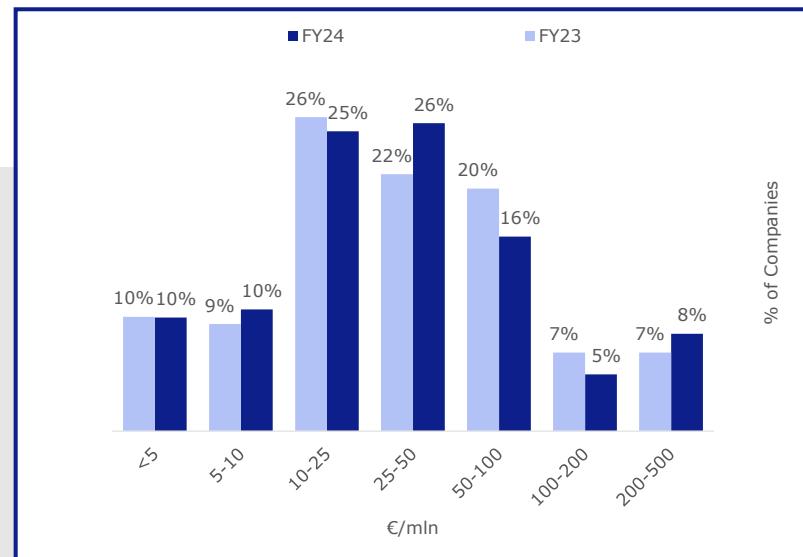


At the end of December, 89% of EGM (vs 90% yoy) companies had a **market capitalization below €100mln**, with 58% (vs 53% yoy) falling below the €25mln threshold.

A similar distribution in terms of revenue: in FY24, 87% of EGM companies reported **revenue below €100mln**, with 45% operating below the €25mln mark.



EGM segment by market capitalization
(as of April 30, 2025)



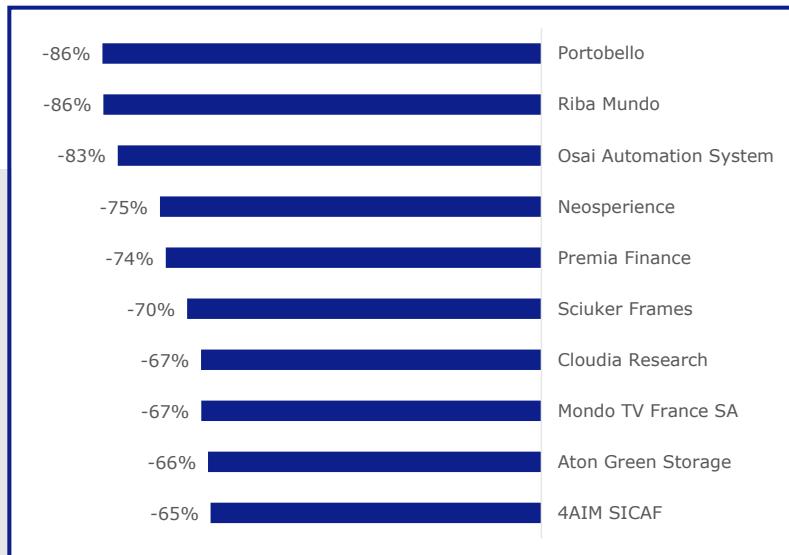
EGM* segment by revenues

EGM - Best and worst performers

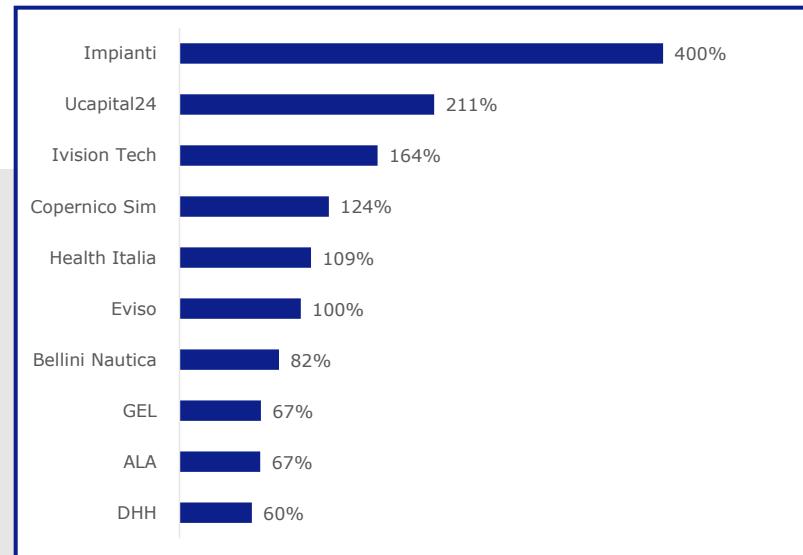


In last 12-months, the **average performance** of EGM-listed companies was **negative by 9%**.

Impianti was the best performers whereas Portobello showed the biggest decline.



12M worst performers
(as of April 30, 2025)



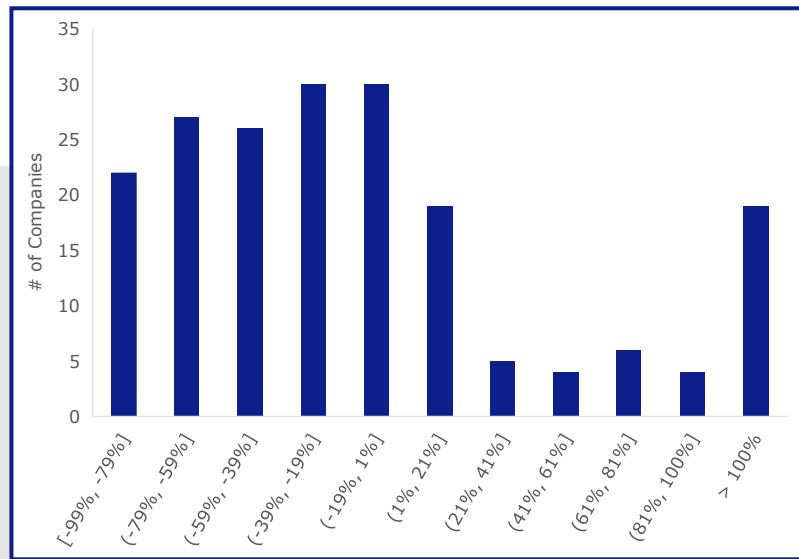
12M best performers
(as of April 30, 2025)

EGM - Performance since IPO

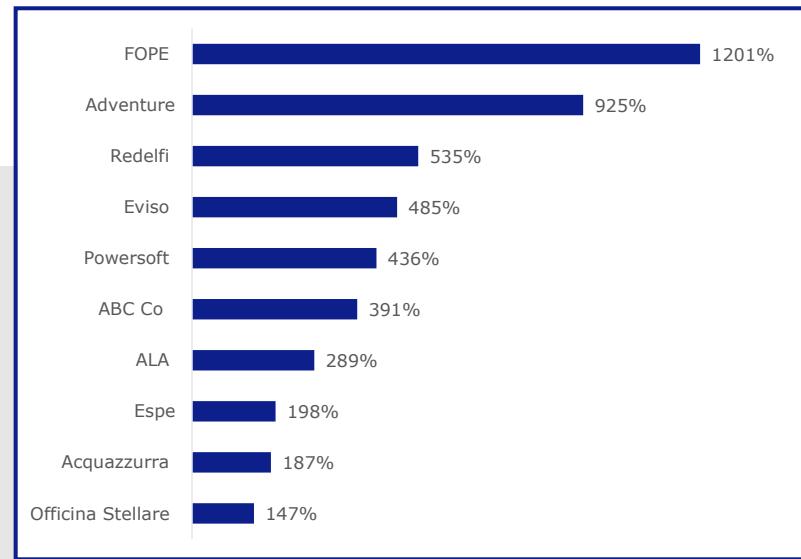


Since their IPO, almost 70% of EGM companies have experienced negative performance.

FOPE, Adventure and Redelfi are among top performers since their IPO.



Performance since IPO
(as of April 30, 2025)



Best performers since IPO
(as of April 30, 2025)

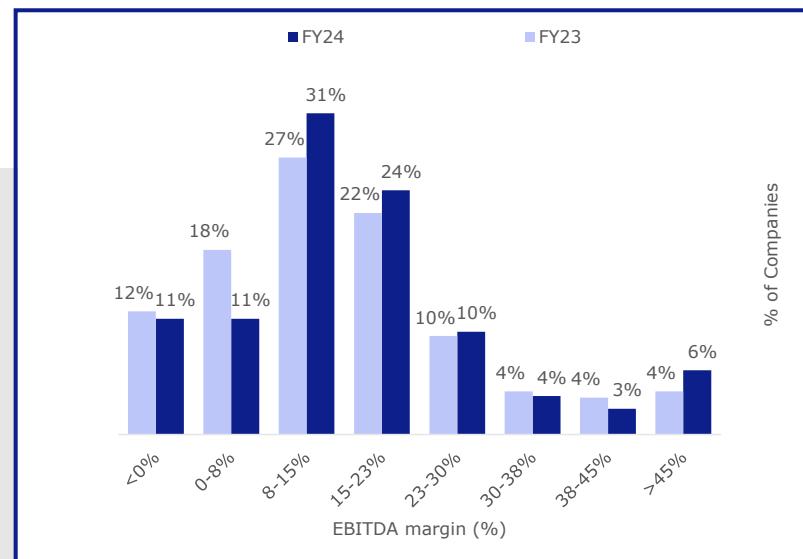
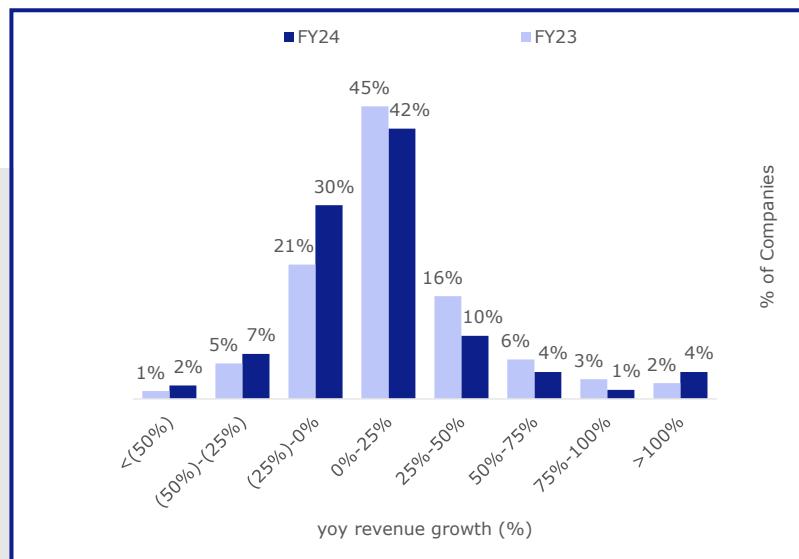
EGM - Growth and profitability



In FY24, 61% (vs 73% in FY23) of EGM companies reported a **yoY revenue growth**.

The **average revenue growth was 8%** (vs 14% in FY23).

46% (vs 43% in FY23) of EGM companies showed an **EBITDA margin exceeding 15%**.

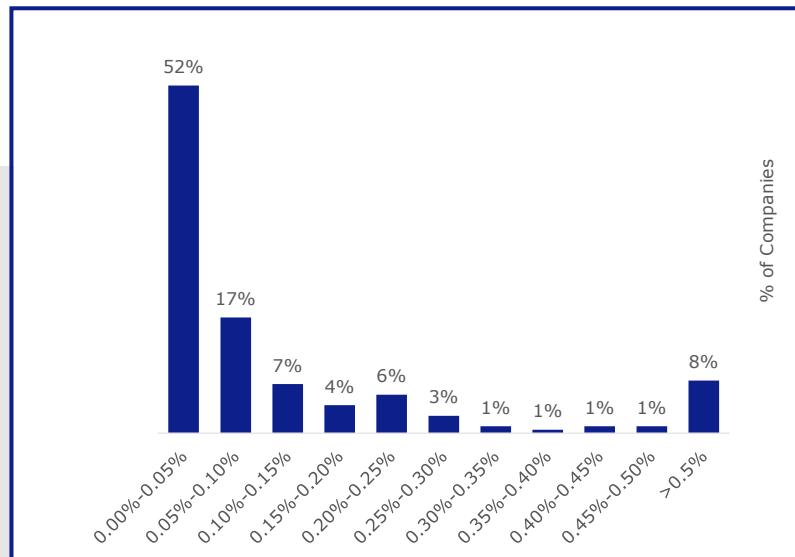


EGM - Liquidity

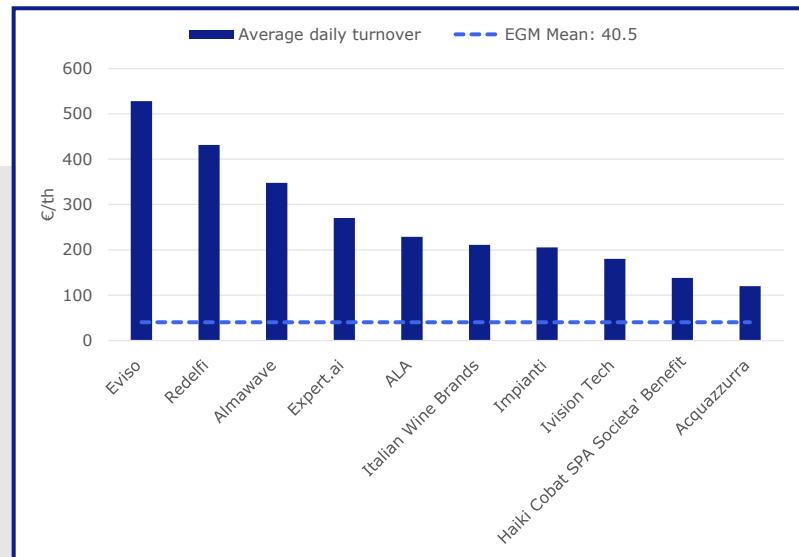


Despite **moderate signs of recovery**, liquidity remains EGM's primary concern.

In last 12-months, liquidity slightly improve, with **69% of companies** trading **less than 0.1% of their market capitalization** (vs 74% in 2024). In last 3-months, the average daily traded value climbed to €40.5k, from €33.2k over the 4Q24.



12M daily traded volume ratio to market capitalization

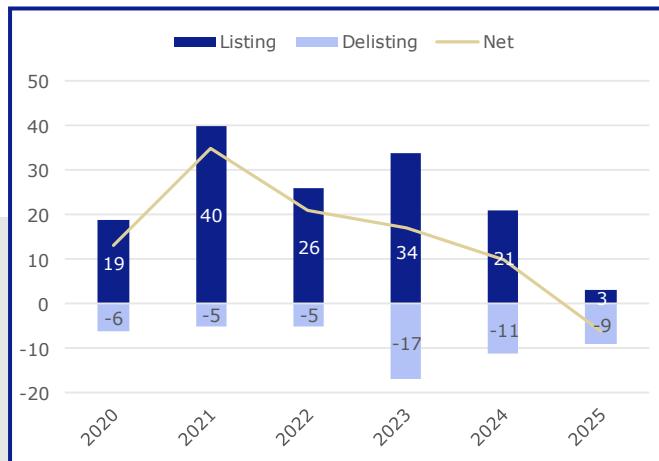


Top 10 for daily turnover in last 3-months

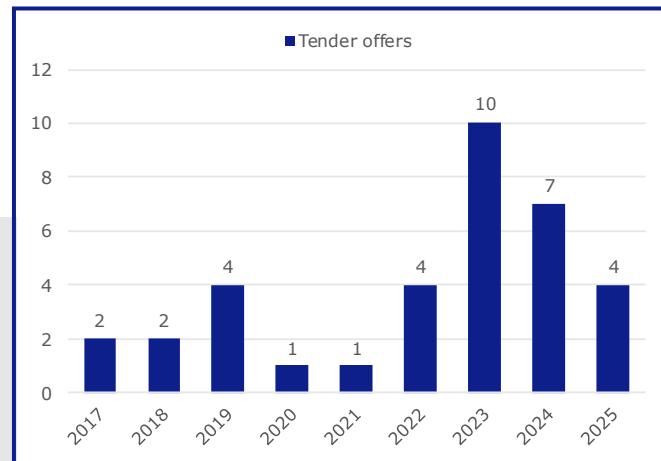
EGM - Tender offers and delistings



Issuer net growth on EGM remains negative: only 10 new listings in 2024 and just 3 so far in 2025, against 9 delistings already this year. Delistings are accelerating—37 in the last 2+ years—highlighting the market's declining appeal. With low valuations and rising costs, companies increasingly opt to go private, fueling M&A: 17 OPAs in 2023-24 and 4 more already in 2025.



IPO, delisting and net change of companies in EGM



Tender offers

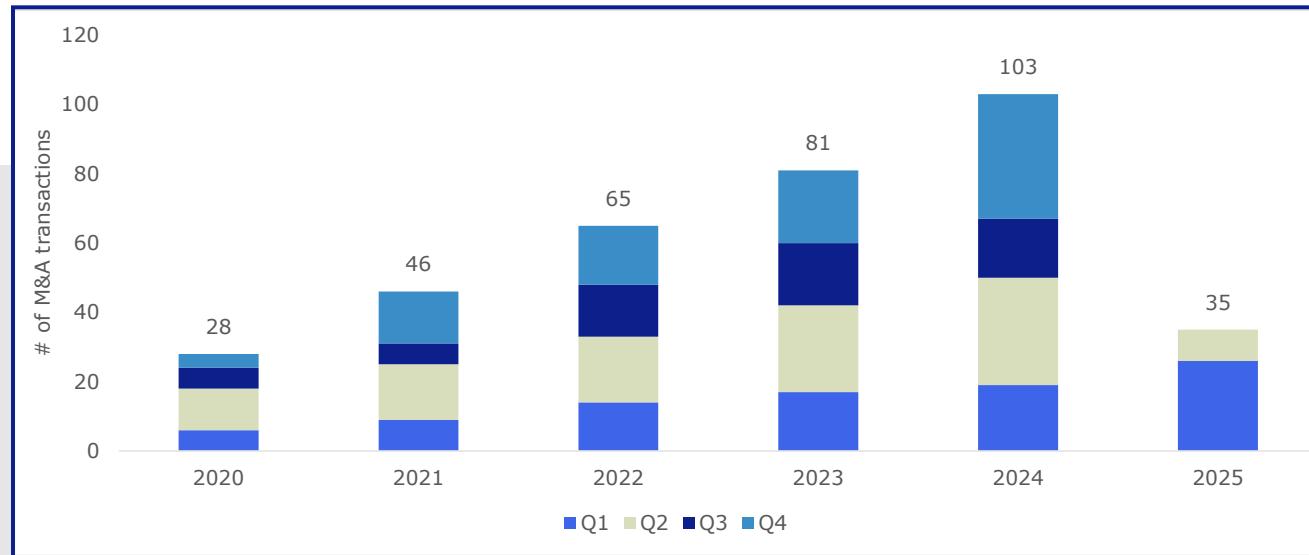
Current macro scenario with declining interest rates, bottoming valuations, greater political stability in Italy and **new measures which are now ready to support EGM liquidity will likely make the EGM more attractive for national and international investors.**

EGM - Momentum builds with record start to 2025



Over the past 5 years **M&A activity among EGM companies has shown steady growth**, culminating in a record 103 deals in 2024. This upward trend underscores the **segment's dynamism** and its continued expansion through strategic acquisitions.

The momentum has carried into 2025, with a new first-quarter record of 26 deals—up from 19 in 1Q24.



of M&A transactions in EGM* since 2020

Source: FactSet - *Historical data reflects companies currently listed in the EGM

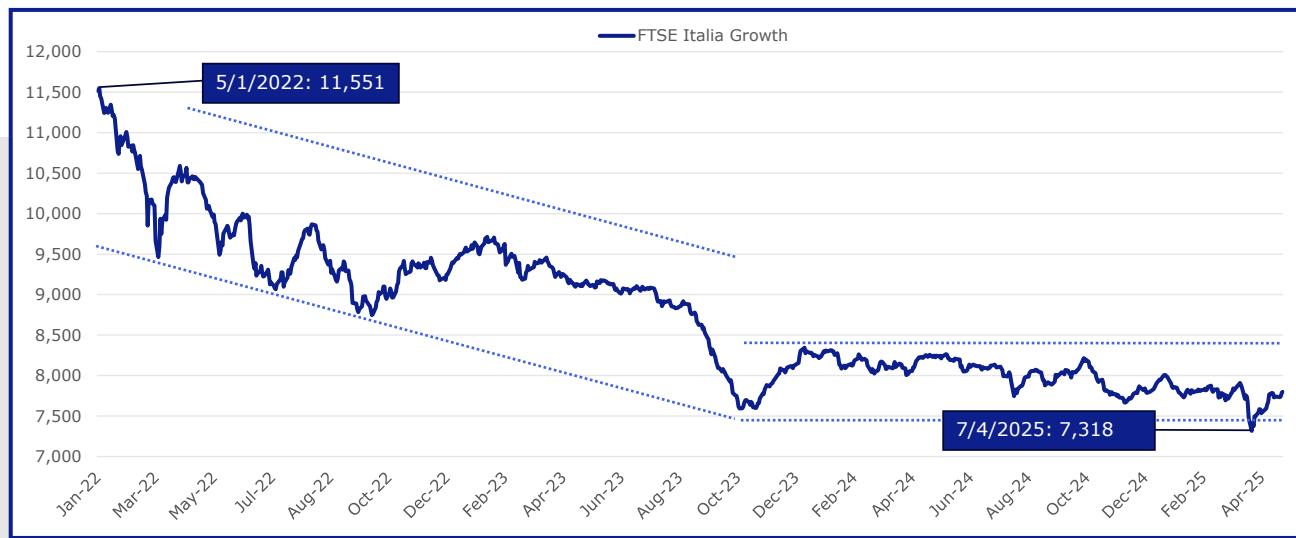
EGM - Consolidation continues



After reaching a **record high** of 11,551 in **January 2022**, the **FTSE Italia Growth Index** experienced a **liquidity crisis**, **bottoming out** at 7,594 in late **October 2023**.

Since then, it has **partially recovered** and **recently stabilized** around 8,000 points for: (i) undemanding valuations; (ii) the ECB easing monetary policy; and (iii) optimism regarding new specific stimulus measures activated in 1H25.

In early 2025, the EGM hit a new low of 7,300 points in April but quickly rebounded, along with global equity markets, following the U.S. Administration's announcement and subsequent suspension of tariffs. Excluding this brief, externally driven disruption, the EGM has remained in a horizontal consolidation pattern, though the persistence of lower highs remains a noteworthy bearish signal.

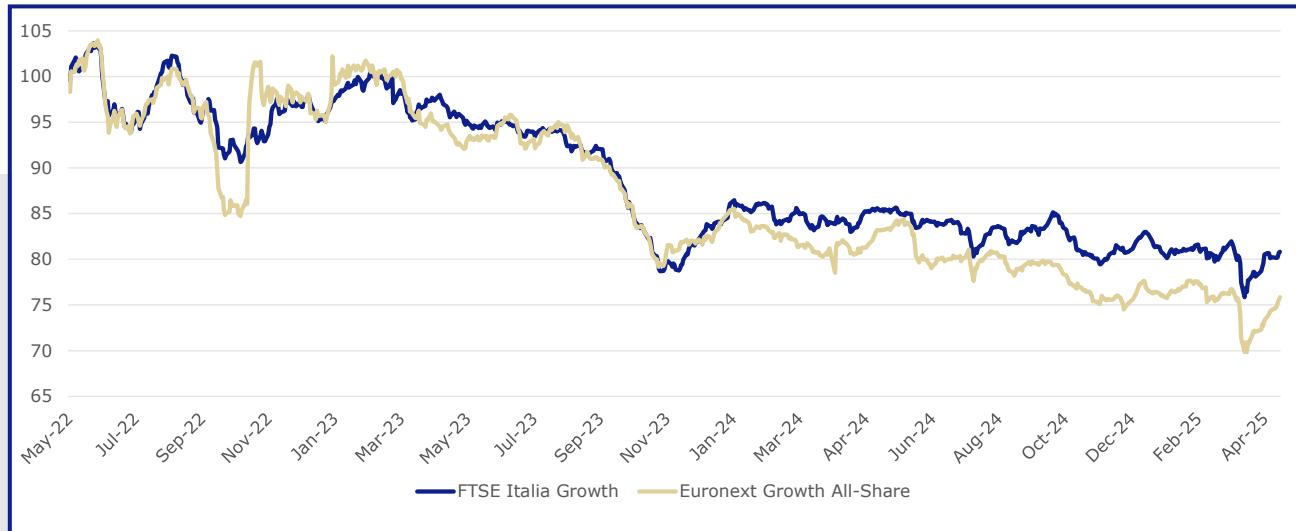


FTSE Italia Growth Index 2022 - 2025

EGM - Overperforming Euronext Growth indexes



The **FTSE Italia Growth Index** has not only outperformed the **Euronext Growth All Shares Index** over the past three years (-19.2% vs -24.2%, respectively), but it has also demonstrated relative strength since October 2023 (2.4% vs -4.2%). After both indices bottomed around the same time, a divergence emerged, with European peers continuing to hit new lows throughout 2024.

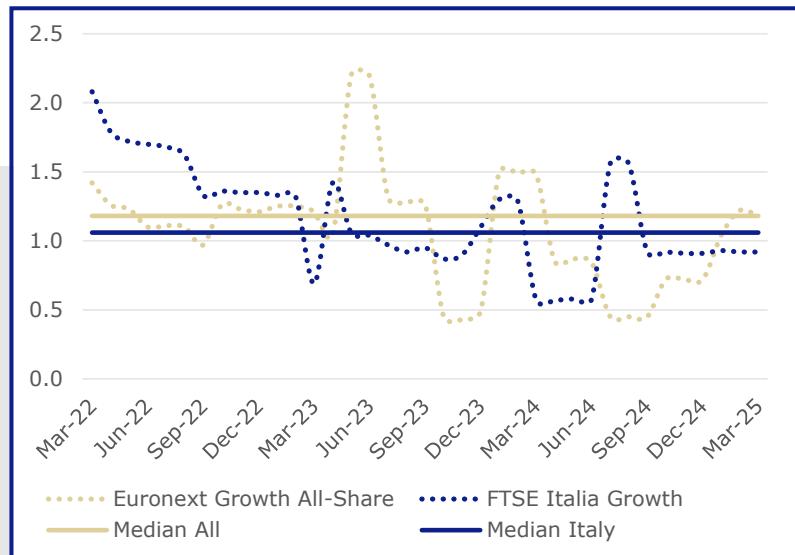


The Euronext Growth All Shares is a full market capitalization based index consisting of companies listed on the Euronext Growth markets (Italy, France, Belgium Ireland, Norway). In October 2024, its capitalization was over €30bn with an average of €60mln and a median of €20mln.

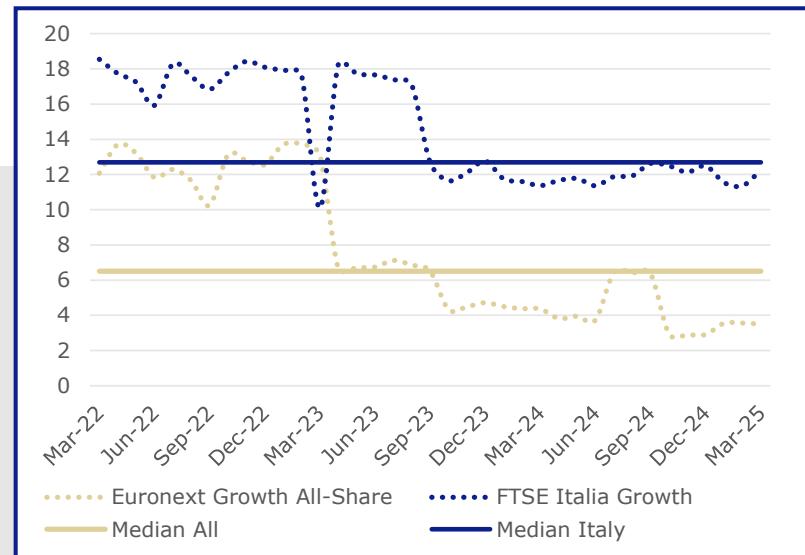
Euronext Growth in Europe - Comparing market multiples



Over the past three years, the **FTSE Italia Growth** has shown a **lower median EV/Sales** ratio compared to the Euronext Growth All-Share, while its **P/E ratio has been higher**.



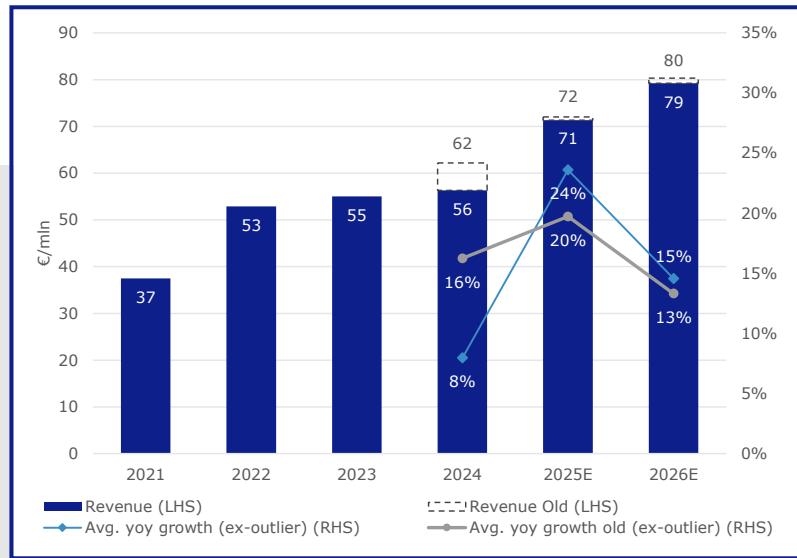
EV/Sales FTSE Italia Growth and Euronext Growth All-Share



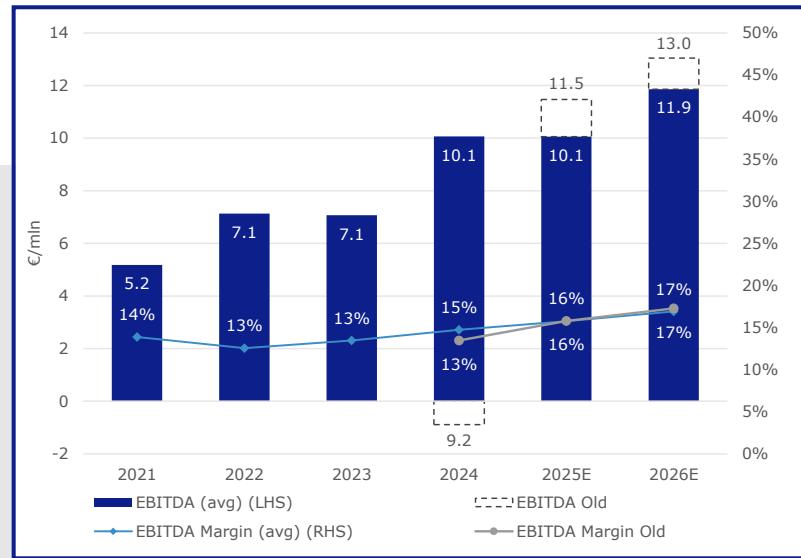
P/E excl. negative
FTSE Italia Growth and Euronext Growth All-Share



In FY24, average **revenue fell short of consensus** expectations at the time of our last publication (January 2025), while **EBITDA margin delivered a positive surprise**. Consensus estimates for revenue and EBITDA margin have remained largely stable, suggesting that following a disappointing FY24, **revenue growth is now expected to materialize in FY25-26**, as implied by the higher projected growth rates for those years.



EGM* segment by Average Revenue



EGM* segment by Average EBITDA

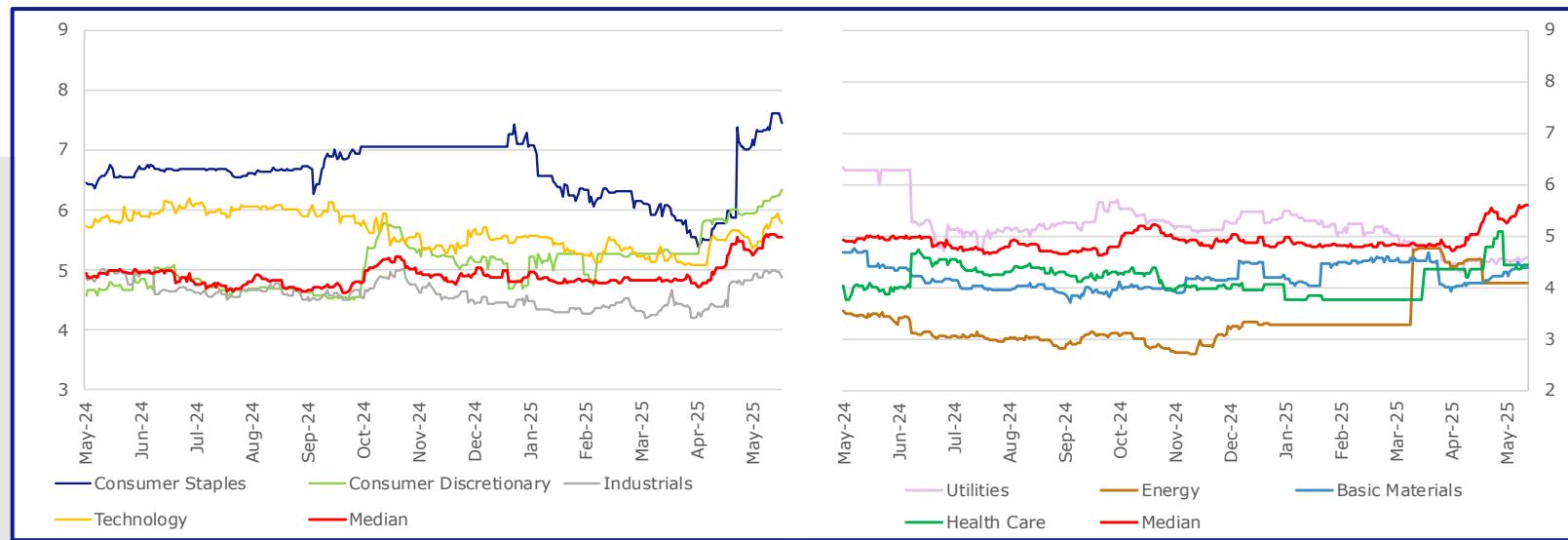
EGM - Sectors market multiples 1-year trend



In the last 12 months, the **median EGM EV/EBITDA 1-year forward increased** from 4.9x to 5.6x.

Consumer Discretionary saw **the largest 12M re-rating, from 4.6x to 6.3x**, followed by Consumer Staples up from 6.5x to 7.4x

The sectors which saw a **de-rating** were Utilities down from 6.3x to 4.6x and Basic Materials, down from 4.7x to 4.5x.

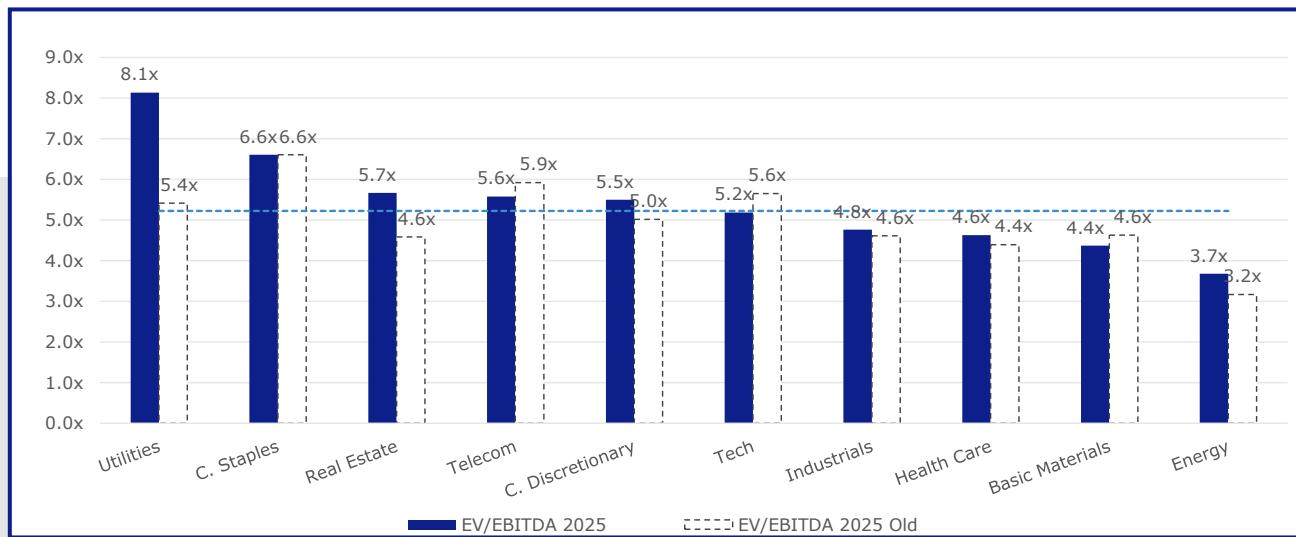


EGM - Sector market multiples



As of end April 2025, EGM shows a median EV/EBITDA 2025E of 5.2x (vs previous 4.9x).

Among sectors, **Energy** once again stands out as **the cheapest**, while **Utilities** has overtaken Consumer Staples to become **the most expensive**.





Agenda



EGM ALL COMPANIES

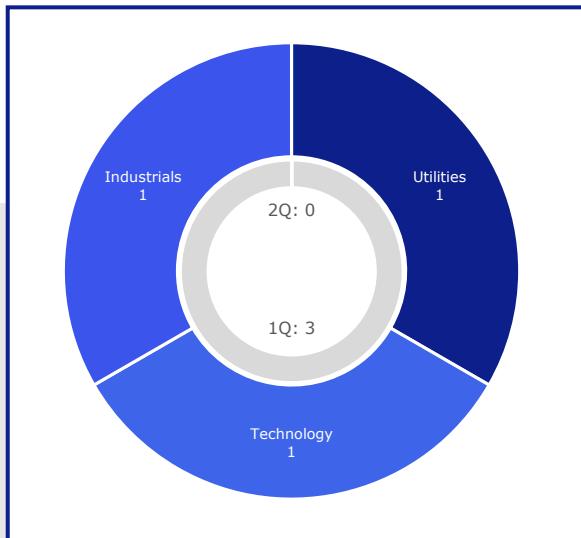


2025 NEW LISTINGS

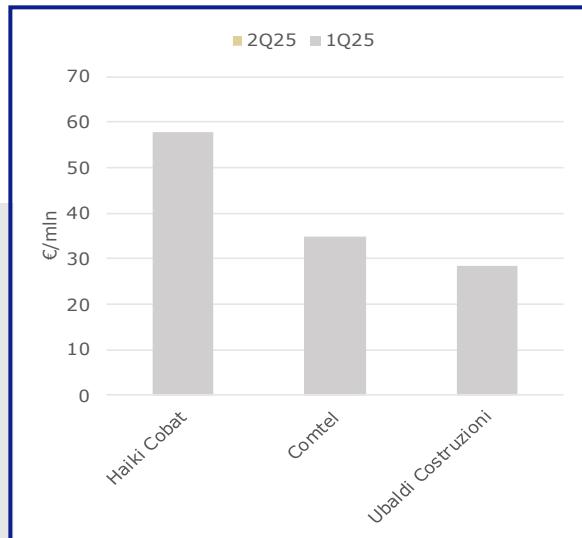
EGM - New listings by sector and market cap



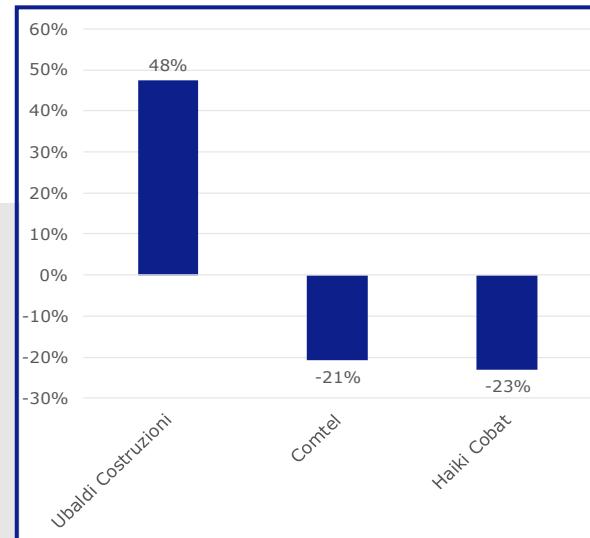
So far this year, only **3 IPOs** have taken place on the EGM market, compared to 5 during the same period last year. All three were completed during the first 2 months of the year.



2025 New Listings by Sector

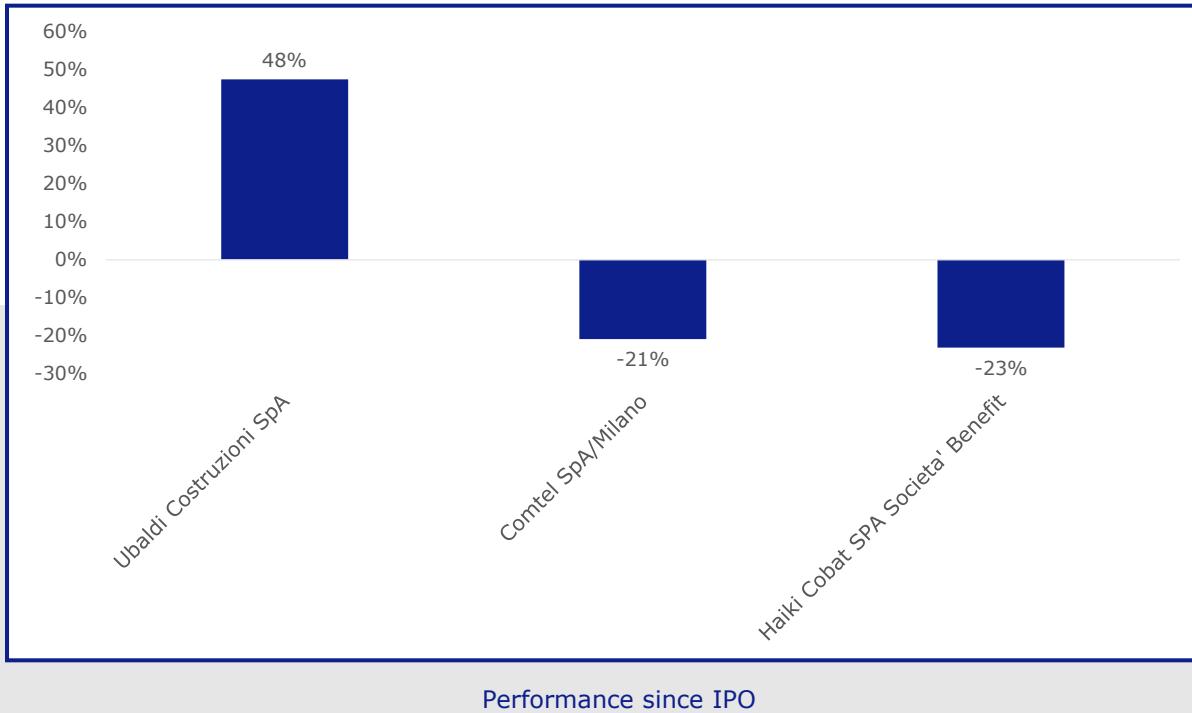


2025 New Listings by Market Capitalization

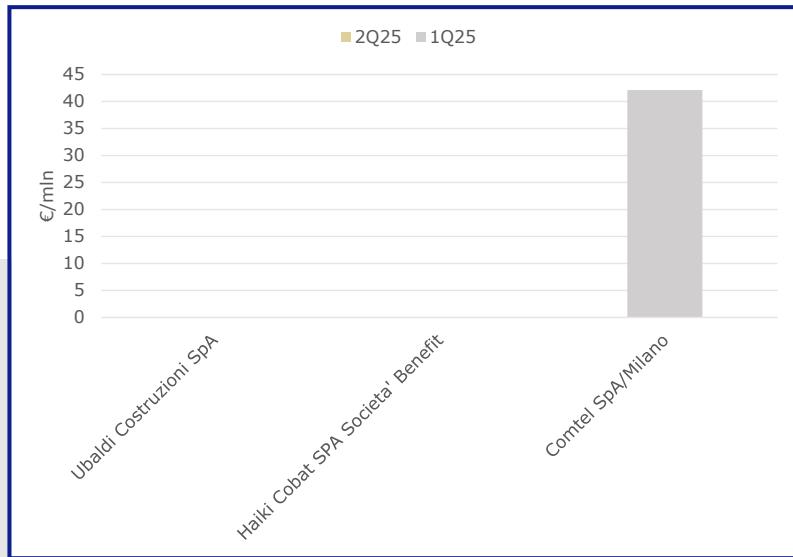


Performance since IPO

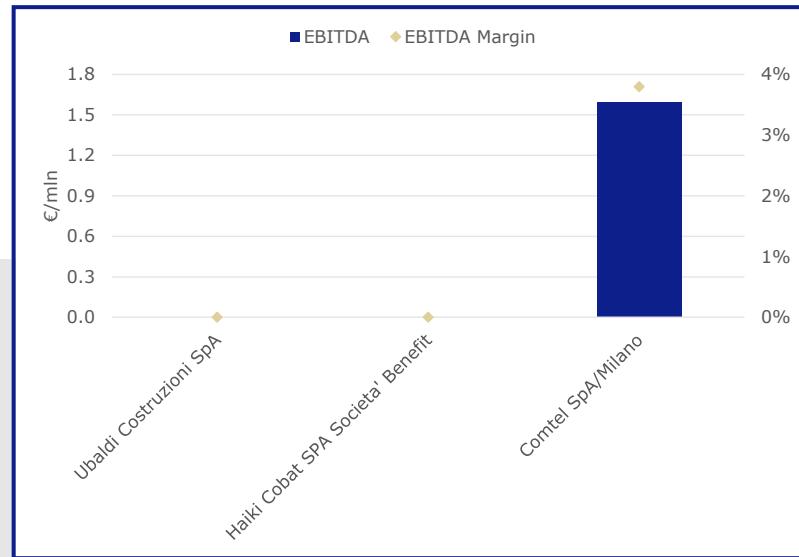
EGM - Best performers since IPO



EGM - New listings by revenue and margin



2025 IPOs by FY24 sales



2025 IPOs by 2024 EBITDA and EBITDA margin



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